The service life of ceramic infrared heaters

is

5 000 to 10 000 hours.



# The service life of ceramic infrared heaters of the brand **ELSTEIN** is up to **20 000** hours.

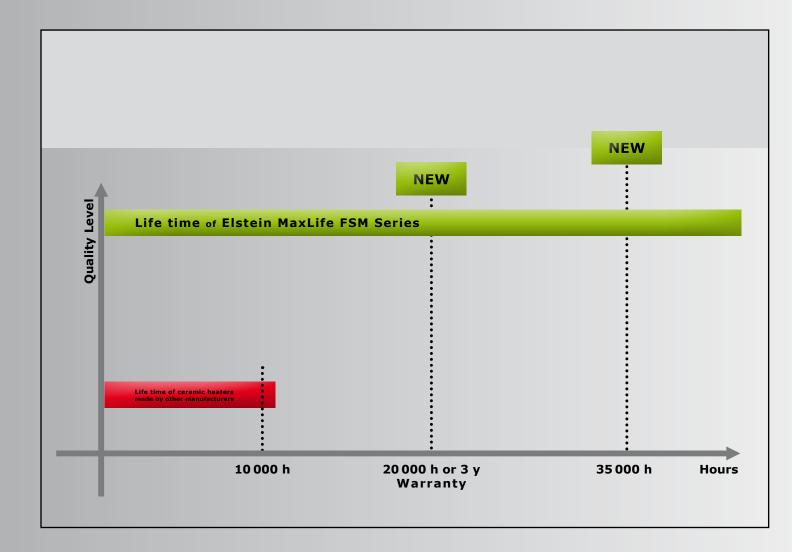


The service life of ceramic infrared heaters of the brand **ELSTEIN MaxLife FSM** is up to **35 000** hours and more.

Thereof 20 000 hours or 3 years are **guaranteed.** 



#### Graphically this context looks as follows:





#### **Calculation example**

	FSM 650 W	FSR copy 650 W
Sales price to end user	35,30 Euro	18,00 Euro
Service life	35 000 hours	5 000 to 10 000 hours = average 7 500 hours
Required number of heaters for 35 000 hours	1	4,67
Total cost	1 x 35,30 Euro = 35,30 Euro	4,67 x 18,00 Euro = 84,06 Euro
Savings	84,06 - 35,30 = 48,76 Euro.  If 200 heaters are required for a machine, the saving amounts to 9 752,- Euro. The saved cost for machine downtime due to maintainance / heater exchange are to be added.	



#### FSM-Heater specification and comparison to FSR-copies

Specification	Series FSM	FSR copies
Dimensions (in mm)	FSM 245 x 60 FSM/2 122 x 60 FSM/4 60 x 60	245 x 60 122 x 60 60 x 60
Glaze	Grey	White, black, color change (yellow, pink)
Wattages	from 60 W to 1000 W	from 60 W to 1000 W
Operating temperatures	up to 750 °C	up to 750 °C
Service life	35 000 hours and more. Thereof 20 000 hours or 3 years warranty.	5 000 to 10 000 hours.